



**JSC „NORVIK BANKA”
Public report
III quarter 2016**

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Report of the Management Board

Norvik Banka, proceeding in the third quarter of 2016 with the implementation of a well-targeted and balanced development strategy in accordance with the previously set goals and tasks, has concluded the third quarter with a profit of EUR 9.8 million.

As of the end of the reporting period the amount of the Bank's assets reached EUR 862.4 million, while the amount of the loan portfolio – EUR 237 million.

The Bank's capital adequacy ratio as of the end of the reporting period was 19.68% (for comparison: as of 31 December 2015 – 16.65%), while the Bank's liquidity ratio – 60.83 %.

During the reporting period, the Bank launched a new product – Norvik Prime, which includes a Gold-category credit card of the international payment system MasterCard and allows its owner to receive repayment of funds in the amount of 5% of the purchases made in restaurants and cafes around the world. Moreover, the card owner has a possibility to accumulate private funds with a 2% profit (per annum).

During the reporting period, the Bank published yet another issue of a corporate magazine Norvik News, as well as supported a cultural event “Piena svētki 2016” in Riga.

In the third quarter, the Bank opened a new customer service centre in Jurmala.

Bank's strategy and targets

The Bank has set itself the target of becoming a leading, successful universal bank with an extensive service network in Latvia including versatile access to services via remote interaction channels.

The Bank Group aims to become an international financial services provider, offering customers high-quality financial products and asset management services in the European Union and across Eastern Europe.

Our vision focuses on our customers' needs, creating long-term value for the bank's customers, employees, shareholders and community.

We are aiming:

- To create a successful and stable universal bank in Latvia, meeting all the customer needs within the regulations framework for success;
- For a high-level of corporate governance to ensure well-controlled, profitable future growth and effective management of the current Non-Core assets;
- To expand the Bank's direct financial services internationally, specifically in the European Union and across Eastern Europe, predominantly via developing capabilities to service customers remotely (by phone, internet, mobile app).

Focus on markets:

- Multichannel servicing the daily financial needs of Latvian community;
- Integrated product propositions including collateralised lending for small- and med-size businesses in Latvian and Eastern Europe markets;
- Integrated service for transactional needs and asset management for international corporates, making business in spheres of international trade.
- Focused development of an artisan proposition in private banking space targeted to cover traditional needs of affluent and hi-networth individuals at a very high quality level.

Our strategic goals are based on the following core statements:

- The use of modern information technology and innovative trends across our entire service range;
- Mature corporate culture incorporating modern corporate standards;
- Fostering customer loyalty and keeping it up high towards long-term horizons;
- High quality levels deserving the terms and conditions the bank offers, including pricing;
- Optimize servicing network, amending it with high quality remote channels access capabilities;
- Divest from none-core assets with optimal balance of time to exit and financial result;
- Maintain robust performance characteristics in capital markets.

Other main building blocks of the Bank's strategy:

- To provide end-to-end servicing of the full customer range, with customer impression and experience driving all product propositions and tech-side enablers;
- To adhere to a prudent investment and lending policy, maintaining a healthy balance of assets risk quality and profitability.
- Enforce the Bank's capabilities to manage any further possible economic downturn influence and/or uncertainties, maintaining capital adequacy at required levels and keeping high quality servicing standards.

Risk analysis

Management of financial risks, the most significant of which are: liquidity risk, credit risk and market risk is being effected in accordance with the Financial risks management policy approved by the Board and the Council of the Bank, as well as with other normative documents that comprise the Bank's risk management system.

Liquidity risk includes the risk of the untimely settlement of customer and other legal creditor claims. Liquidity risk management and control is based on asset and liability term analysis, internal limit regulations regarding the net liquidity position, the effective usage of liquidity's I reserve funds and liability regulation for the remaining free resources. The Resource management division constantly manages liquidity's I reserve funds (cash, fund balances with correspondent bank accounts, short-term inter-banking transactions), in order to always have sufficient funds for fulfilment of current short-term commitments. The Board and the Assets and liabilities committee state general liquidity risk management criteria by regulating the volume, terms and directions of the Bank's activities. During the III quarter 2016 the Bank's liquidity ratio was 57-63 %.

Credit risk is the risk of untimely or incomplete fulfilment of debtor liabilities. The credit risk management system includes approval of methods for evaluation of credit risks of partners, borrowers and issuers, setting of limits for types, volumes, and maturities of lending and investment into securities of the Bank's portfolio, regular assessment of assets and off-balance sheet liabilities. The Bank makes special provisions for doubtful debts, calculated as a difference between future discounted cash flows from returnable assets and the balance sheet value of those assets. The provisioning for unsecured consumer loans is made based on repayments statistics. As of 30 September 2016 the amount of special provisions was 45 320 thousand EUR or 17.49 % of the total loan portfolio. Capital adequacy ratio on 30 September 2016, adjusted for special provisions, was 19.68 %. The Bank's Board and the Credit Committee ensure credit risk management and the Risk Management Division constantly supervises over efficient performance of internal control of credit risk management.

Market risk is the risk of incurring losses by the Bank as a result of unfavourable changes in the market interest rates, exchange rates and prices of trade portfolio securities. By analyzing differences in the maturity and adjustment of interest rates of assets and liabilities, as well as the net interest margin and yield in relation to currencies and areas of business, the Board and the Assets and Liabilities Committee set the basic interest rates for deposits and loans for each currency group and period.

This foreign **currency risk** management is based on meeting the restrictions of the net open position of each foreign currency and the total amount of the net open positions of foreign currencies, in compliance with the requirements of the Financial and Capital Market Commission. In order to avoid losses arising from adverse changes in rates, the Capital market Department constantly supervises over the total amount of the open foreign exchange position, and the Risk Management Division controls the compliance with the restrictions of foreign currency positions. To manage the position, the Bank widely uses derivatives, such as forward transactions (conclusion of a deal at certain rates on a certain future date) and SWAP (sale of earlier purchased volume of currency on a certain date).

Operational risk is the risk of incurring losses as a result of inadequate or improper performance of internal processes, inappropriate actions of personnel or systems, or as a result of external circumstances. Operational risk management is based on well-established procedures describing all the operating processes, proper segregation of fulfilment and control functions, regular audit by the Internal Audit Service; all the events of operational risk occurrence (employees' mistakes, failures in the IT systems, etc.) are registered in the database and analyzed in order to improve operating processes and enhance internal control system.

Please see Risk management in details: https://www.norvik.eu/finance/info_atkl_2016_lv.pdf

Bank's shareholders, Council and Management Board

JSC „NORVIK BANKA” Shareholders as at 30 September 2016

	Number of shares*	% of total shares	Paid up share capital EUR`000
G. Guselnikov	83 705 780	38,31	50 223
G. Guselnikov **	125 985 339	57,66	75 591
Other (individually less than 10%)	8 812 381	4,03	5 288
Total	218 503 500	100.00	131 102

* All shares are carrying identical voting rights. Each share has a par value of **EUR 0.60**.

** Indirectly (in accordance with Article 33.1 (1) 8) of the Credit Institution Law)

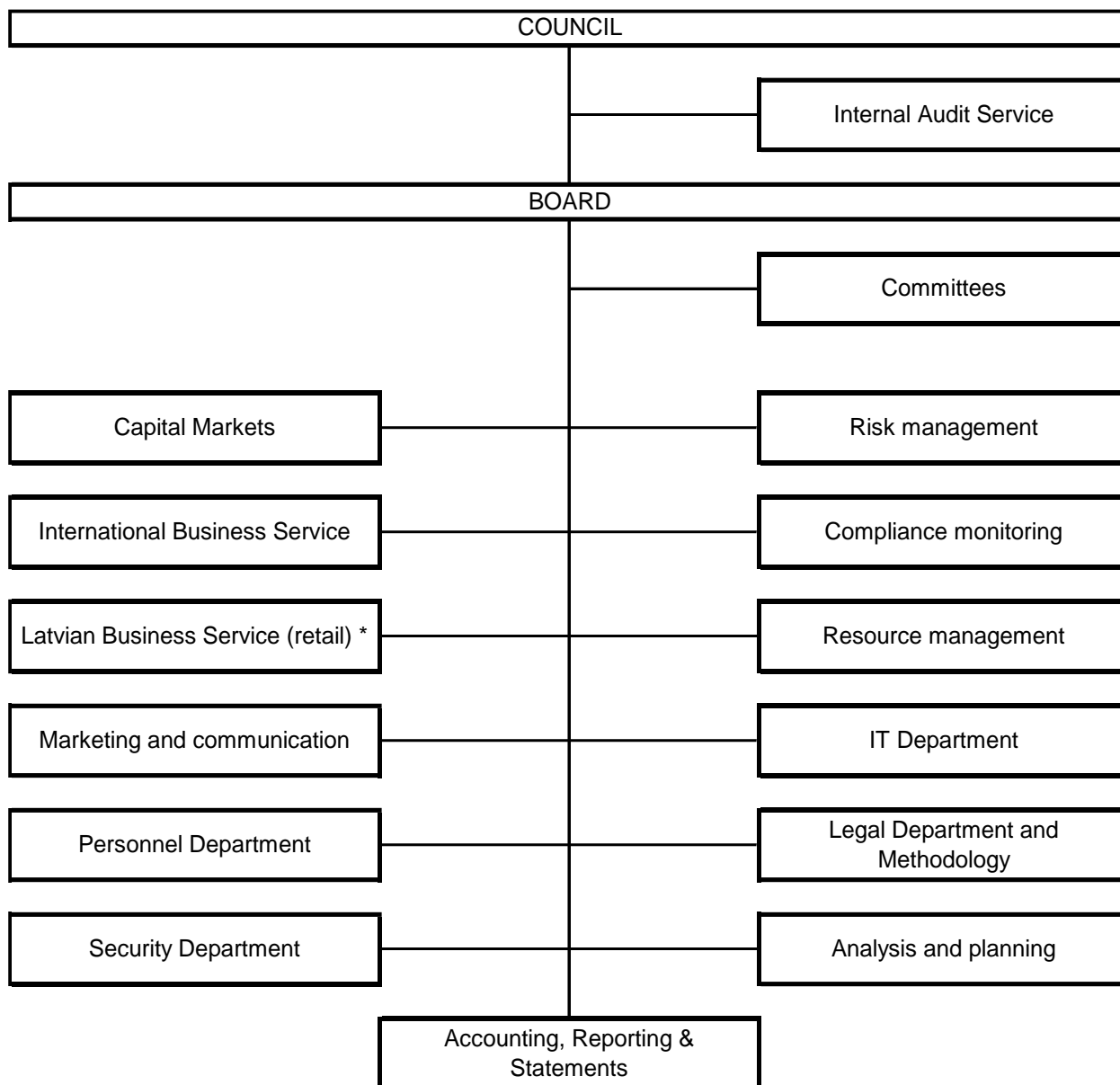
JSC „NORVIK BANKA” Supervisory Council as at 30 September 2016

Chairman of the Supervisory Council	GRIGORY GUSELNIKOV
Deputy Chairman of the Supervisory Council	IGOR SMOLIN
Members of the Supervisory Council	PETER MICHAEL ODINTSOV
	ANDRIS RUSELIS

JSC „NORVIK BANKA” Management Board as at 30 September 2016

Chairman of the Management Board	OLIVER RONALD BRAMWELL
Members of the Management Board	ALEXEY KUTYAVIN
	ANNA VERBICKA
	SERGEY GORASHCHENKO
	DMITRY KALMYKOV

JSC Norvik Banka organizational structure



* Branch list please see

<https://www.norvik.eu/en/map?type=branches>

Consolidation Group Composition

30 September 2016

Ser No.	Name of company	Country of domicile, registration address	Company type*	Portion of a holding in share capital (%)	Portion of voting rights in the company (%)	Motivation for inclusion in the group**
1	"Norvik" liquidation Universal Credit Organisation CJSC	AM, Yerevan, 12 Saryan	OFI	100	100	SC
2	"Norvik IPS AS SIF Nākotnes Īpašumu Fonds"	LV, Latvija, Rīga, E. Birznieka-Upīša 21	SPC	100	100	SC
3	"Cecily Holdings" Limited	CY, 2, Sophouli Str., 8th floor, 1096 Nicosia	OFI	100	100	SSC
4	"Norvik Banka UK" Limited	GB, London, 46/48 Grosvenor Gardens, 1st floor	OFI	100	100	SC
5	AS "NORVIK ieguldījumu pārvaldes sabiedrība"	LV, Latvija, Rīga, E. Birznieka-Upīša 21	IMC	100	100	SSC
6	AS "NORVIK EURASIA AIF"	LV, Latvija, Rīga, Elizabetes 15 - 1	SPC	100	100	SC
7	ПАО "Норвик Банк"	RU, 610000, г. Киров (обл.), Преображенская, дом 4.	BNK	97.75	97.75	SC
8	SIA "Sport Leasing"	LV, Latvija, Rīga, Ernesta Birznieka-Upīša iela 21	LC	100	100	SC

* BNK – bank, EMI – electronic money institution, IBC – investment brokerage company, IMC – investment management company, PF – pension fund, LC – leasing company, OFI – other financial institution, SPC – supporting company,

FMC – financial management company, MFMC – mixed financial management company.

** SC – subsidiary company; SSC – subsidiary of the subsidiary company; PC – parent company, SP – subsidiary of the parent company, OC – other company."

Balance sheet

30 September 2016

(EUR`000)

Item	Reporting period	Preceding reporting year
	Non-audited	Audited*
Cash and demand deposits with the central bank	202 321	30 626
Demand deposits with credit institutions	17 502	130 391
Financial assets held for trading	877	1 915
Financial assets at fair value through profit or loss	0	0
Available-for-sale financial assets**	336 706	476 089
Loans and receivables	237 041	308 341
Held-to-maturity investments	18 488	19 802
Interest risk protected portfolio share's fair value changes	0	0
Deferred expenses and accrued income	566	1 248
Fixed assets	34 989	19 859
Investment property	6 225	6 225
Intangible assets	800	351
Participation in the share capital of associated and related undertakings	0	0
Tax assets	0	0
Other assets	6 902	10 813
Total assets	862 417	1 005 660
Liabilities to central banks	0	0
Demand liabilities to credit institutions	766	1 827
Financial liabilities held for trading	352	319
Financial liabilities at fair value through profit or loss	0	0
Financial liabilities at amortized value	744 273	907 406
Financial liabilities resulting from transfer of financial assets	0	0
Interest risk protected portfolio share's fair value changes	0	0
Deferred income and accrued expenses	1 533	1 859
Provisions	823	680
Tax liabilities	738	773
Other liabilities	14 954	5 691
Total liabilities	763 439	918 555
Capital and reserves	98 978	87 105
Total capital and reserves and liabilities	862 417	1 005 660
Commitments and contingencies	7 442	16 223
Contingent liabilities	3 896	3 730
Liabilities to customers	3 546	12 493

* Detailed financial information is available on the Bank's website: www.norvik.eu.

**including participation in the share capital of the related, associated undertakings and closed investment funds (which are the Bank's auxiliaries) at the end of period amounted 228 769 EUR'000, in the previous year end – 227 651 EUR'000.

Profit/ Loss Statement

30 September 2016

(EUR'000)

Item	Reporting period	Respective period of the preceding reporting year
	Non-audited	Non-audited
Interest income	13 726	18 578
Interest expense	(5 587)	(5 070)
Dividend income	27	12
Fee and commission income	16 746	14 967
Fee and commission expenses	(2 787)	(2 617)
Net realized profit/loss from financial assets and financial liabilities amortized value	0	0
Net realized profit/loss from financial assets available for sale	11 303	3 731
Net profit/loss from financial assets and financial liabilities held for trading	2 251	3 927
Net profit/loss for financial assets and financial liabilities at fair value through profit or loss	0	0
Changes in fair value due to risk minimization accounting	0	0
Profit/loss from dealing and revaluation of foreign currencies	4 713	3 741
Profit/loss from derecognizing of property, equipment and machinery, investment property and intangible assets	0	0
Other income	1 257	1 241
Other expense	(1 458)	(1 670)
Administrative expenses	(20 050)	(21 424)
Depreciation and amortization	(1 160)	(721)
Provisions for debts impairment and liabilities	(4 156)	(9 961)
Impairment losses	(4 604)	4
Income tax	(408)	(685)
Profit/loss of the reporting period	9 813	4 053

In the reporting period the independent auditors SIA PricewaterhouseCoopers carried out verification of financial statements of the Bank/Group for six month period ended 30 June 2016.

Audited data are available: https://www.norvik.eu/finance/pusgada_parskats_2016_en.pdf

Total capital and capital requirement calculation report

30 September 2016

(EUR'000)

Ser No	Name of the position	Result of the period
1	Own funds (1.1.+1.2.)	121 928
1.1	Tier 1 capital (1.1.1.+1.1.2.)	74 068
1.1.1.	Common equity Tier 1 capital	74 068
1.1.2.	Additional Tier 1 capital	0
1.2.	Tier 2 capital	47 860
2	Total risk exposure amount (2.1.+2.2.+2.3.+2.4.+2.5.+2.6.+2.7.)	619 574
2.1.	Risk weighted exposure amounts for credit, counterparty credit and dilution risks and free deliveries	531 009
2.2.	Total risk exposure amount for settlement/delivery	0
2.3.	Total risk exposure amount for position, foreign Exchange and commodities risks	13 770
2.4.	Total risk exposure amount for operational risk	74 795
2.5.	Total risk exposure amount for credit valuation adjustment	0
2.6.	Total risk exposure amount related to large exposures in the trading book	0
2.7.	Other risk exposure amount	0
3	Capital ratios and capital levels	
3.1	Common equity Tier 1 (CET1) capital ratio (1.1.1./2.*100)	11,95%
3.2.	Surplus(+)/Deficit(-) of CET1 capital (1.1.1.-2.*4.5%)	46 187
3.3.	Tier1 Capital ratio (1.1./2.*100)	11,95%
3.4.	Surplus(+)/Deficit(-) of Tier1 capital (-) (1.1.-2.*6%)	36 894
3.5.	Total capital ratio (1./2.*100)	19,68%
3.6.	Surplus(+)/Deficit(-) of total capital (1.-2.*8%)	72 362
4	Capital buffers (4.1.+4.2.+4.3.+4.4.+4.5.)	2,5
4.1.	Capital conservation buffer (%)	2,5
4.2.	Institution specific countercyclical capital buffer (%)	0,0
4.3.	Systemic risk buffer (%)	
4.4.	Systemical important institution buffer (%)	
4.5.	Other Systemically Important Institution buffer (%)	
5	Capital ratios due to pillar ii adjustments	
5.1.	The amount of impairment or assets value adjustments, applying special policy for own funds calculation	0
5.2.	CET1 capital ratio including p. 5.1 adjustments	11,95%
5.3.	Tier1 capital ratio including p. 5.1 adjustments	11,95%
5.4.	Total capital ratio including p. 5.1 adjustments	19,68%

Liquidity ratio

30 September 2016

(EUR` 000)

Ser No.	Item	Reporting period
1.	Liquid assets (1.1.+1.2.+1.3.+1.4.)	316 800
1.1.	Cash	10 626
1.2.	Balances with the Bank of Latvia	191 442
1.3.	Loans to and receivables from solvent banks	17 404
1.4.	Liquid securities	97 328
2.	Current liabilities with remaining maturity up to 30 days) (2.1.+2.2.+2.3.+2.4.+2.5.+2.6.)	520 780
2.1.	Due to the central bank and other banks	726
2.2.	Deposits	497 806
2.3.	Debt securities in issue	0
2.4.	Cash in transit	12 883
2.5.	Other current liabilities	6 041
2.6.	Off-balance sheet liabilities	3 324
3.	Liquidity ratio (1.:2.); (%)	60,83
4.	Minimum liquidity ratio	30,00

Performance Indicators of Bank

30 September 2016

Item	Reporting period	Respective period of the preceding reporting year
Return on equity (ROE) (%)	12.73	5.60
Return on assets (ROA) (%)	1.31	0.50

Information about the total financial instruments (excluding derivatives) the book value breakdown by the countries of which representatives of the securities issued by a net book value more than 10 percent of the bank's equity

30 September 2016

Country	Portfolio available for sale* (EUR`000)	Held-to-maturity finance instruments (EUR`000)	Total book value (EUR`000)	% from Bank`s equity
USA	34 386	18 004	52 390	42.97%
incl. central government	31 395	18 004	49 399	40.51%
Russian Federation	24 661	0	24 661	20.23%

* Excluding participation in the share capital of associated and related undertakings

For financial instruments recognized in the balance sheet at amortized value (HTM financial assets) impairment allowances have not been made.

Recognized impairment of available-for-sale financial assets is 4 599 thousand EUR.